

CORPORATE PRESENTATION

2015

ABOUT DIGITAL GAMING

Digital gaming is everywhere

Smartphones & Tablets



Feature phones



TVs & STBs



- A growing installed base : **1.9 billion smartphones** (+4% YoY) and **273 million tablets** (+8% YoY) are expected to ship in 2015*
- More than 1 billion people will use a tablet in 2015, representing 15% of world population*
- Mobile gaming revenues are expected to reach US\$15bn in 2018, growing at a CAGR of 9.6%**
- Advertisers will spend **\$64.5 billions on mobile phones in 2015** (+60% YoY)***

A fragmented industry



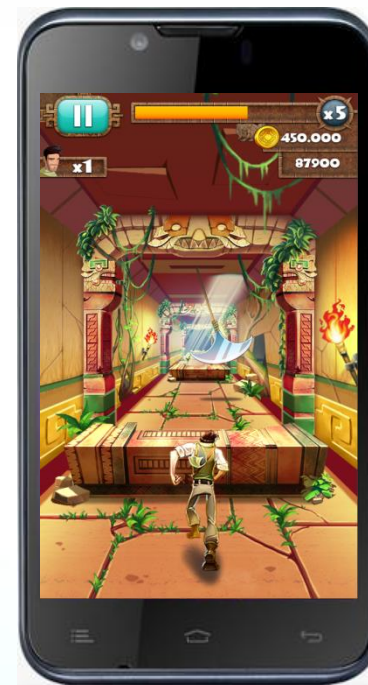
Gameloft develops its games on **4500** smartphone & **350** feature phone models in **15** languages and on multiple operating systems (iOS, Android, WP8, etc.)

Flood of 50\$-100\$ smartphones & tablets

Green Farm on Yuan Dao Dual Core Android Tablet



Danger Dash on Gionee Dual Core Android Smartphone



Average smartphone retail price expected at 297\$ in 2014 vs. 345\$ in 2013*

* Source: Consumer Electronic Association – January 2014

ABOUT GAMELOFT

Competitive advantages



- All Gameloft games are **developed in-house**. World class product development and deployment on smartphones, feature phones, tablets, smart TVs and set-top boxes. **Quality comes first.**

- **700 million Gameloft games** were downloaded in 2014 on the AppStore and Google Play. Gameloft was the **#1 publisher on iOS** and the **#2 on Google Play by downloads** according to App Annie's 2014 worldwide index for games.

- Our **28 studios** are spread all over the world in America, Europe and Asia, allowing Gameloft to benefit from **cultural diversity** and competitive development costs.

- Gameloft releases ~20 smartphone and tablet games every year thanks to its **5 200 developers**.

- Unique portfolio of **in-house franchises and third party IPs**.

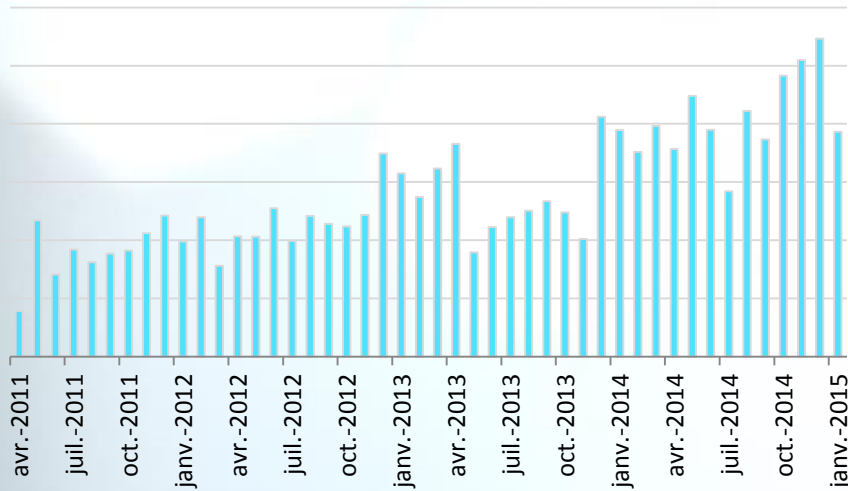
- Unique **worldwide network of sales**, marketing and PR people.

- **Partnerships with all major digital stores and social networks:** App Store, Google Play, Amazon, Microsoft Market Place, etc. and direct agreements including billing agreements with over 200 carriers in more than 80 countries.

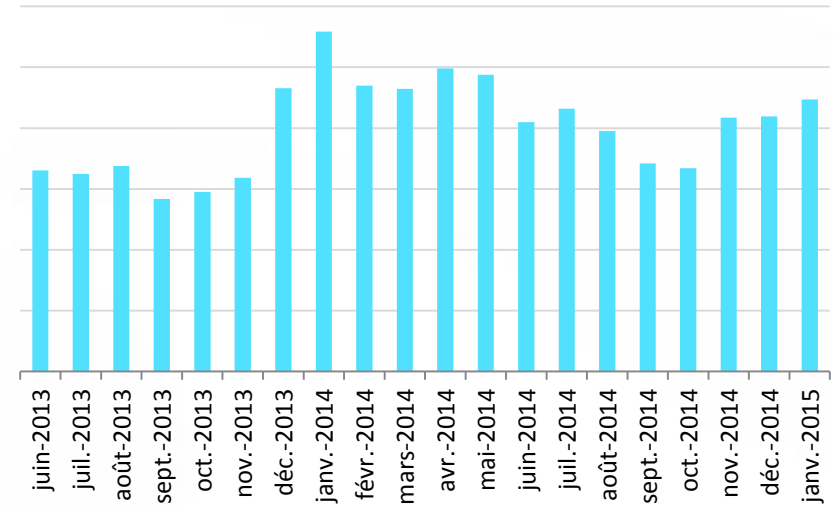


Time extended! (1/2)

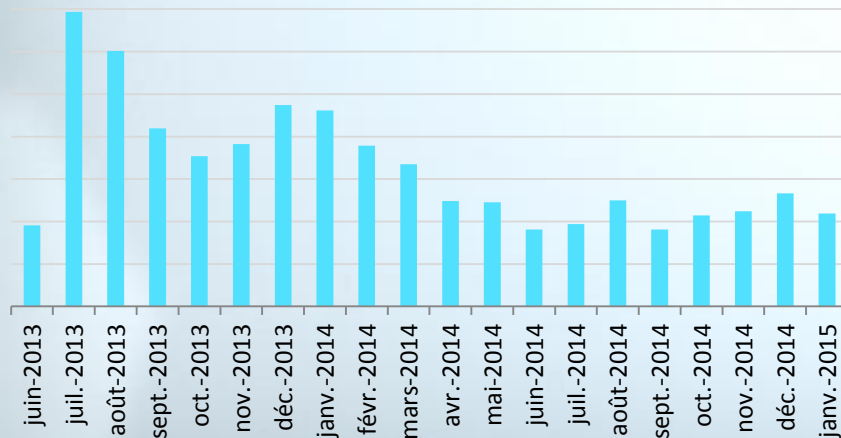
Order & Chaos Online – monthly sales since launch



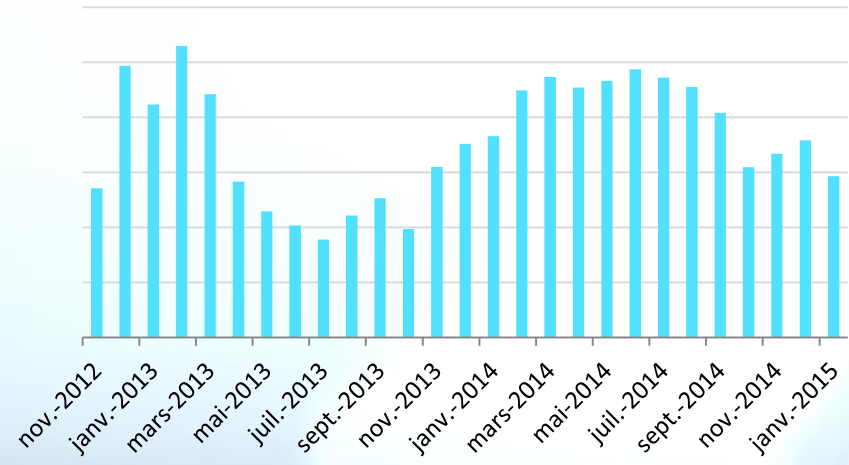
Uno & Friends – monthly sales since launch



Despicable Me 2 – monthly sales since launch

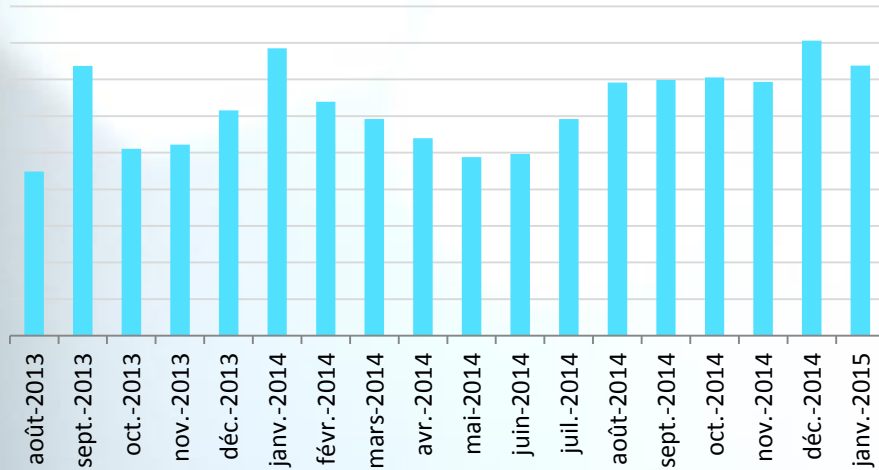


World at Arms – monthly sales since launch

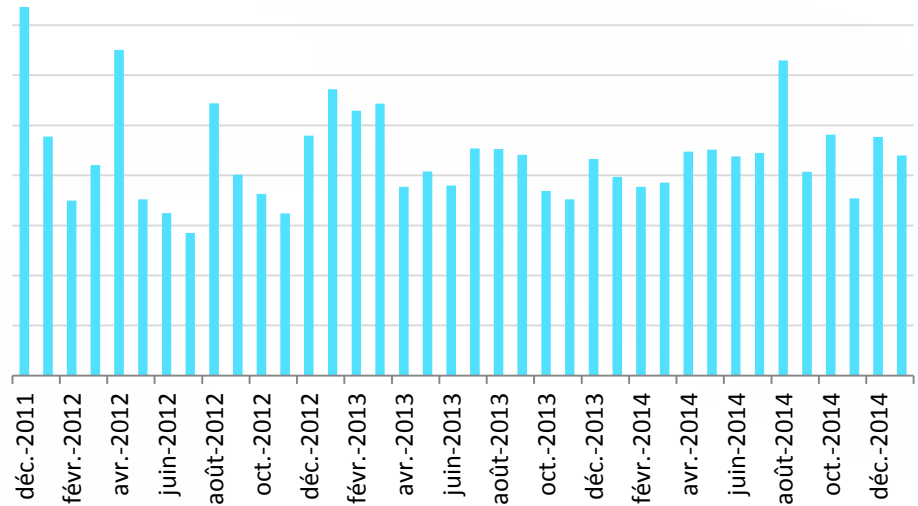


Time extended! (2/2)

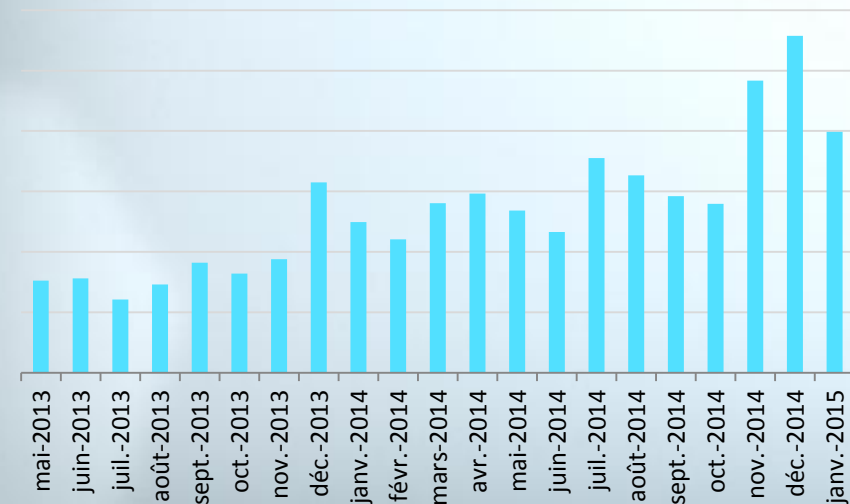
Asphalt 8 – monthly sales since launch



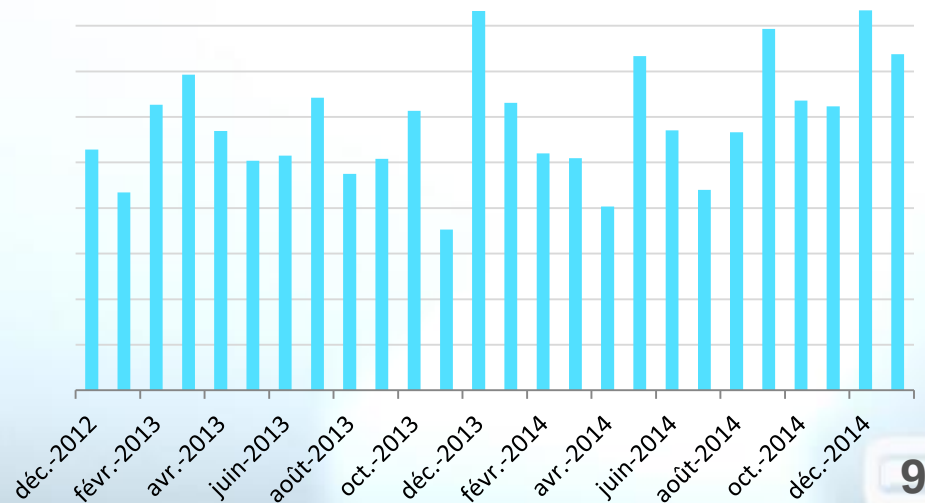
Six Guns – monthly sales since launch



Blitz Brigade – monthly sales since launch



Heroes of Order & Chaos – monthly sales since launch



The #1 game catalogue

Strong in house franchises



Third party IPs



Top rated games



Spider-Man Unlimited featured in one of the most popular magazine for children in France with a score of 4/5.



17
20

High score of 17/20 for Spider-Man Unlimited on the most famous videogame website in France.

UV: 44,185,472



Great featuring for Spider-Man Unlimited on the popular newspaper The Sun

Circ: 2,213,659



Great featuring for Brothers in Arms 3 with a score of 4/5 in Sunday Mirror newspaper

Circ: 1,845,683



Pastry Paradise featured on the well-known *The Independent* website

UV: 53,371,326

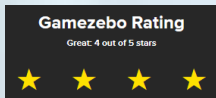


Absolute.

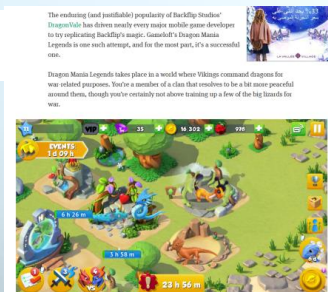


Spider-Man Unlimited featured as « The Game of the Week » on a famous teenager radio

13,7 million weekly listeners



**Great rating from Gamezebo
for Dragon Mania Legends :
17/20**



Massive audience: 2 billions installs



ASPHALT
AIRBORNE 8

126m installs



MARVEL
SPIDER-MAN
UNLIMITED

35m installs



DESPICABLE
ME
MINION RUSH

460m installs



ICE
AGE
VILLAGE

108m installs



ICE
AGE
ADVENTURES

24m installs



RIVAL
KNIGHTS

11m installs



BROTHERS
IN ARMS 3
SONS OF WAR

10m installs



WORLD
AT ARMS

38m installs



Disney · PIXAR
CARS
FAST AS
LIGHTNING

27m installs



DUNGEON
HUNTER 4

23m installs



BLITZ
BRIGADE

23m installs



HEROES
OF ORDER & CHAOS

24m installs



SIX GUNS

51m installs



UNO
& FRIENDS

67m installs



my LITTLE
PONY

40m installs

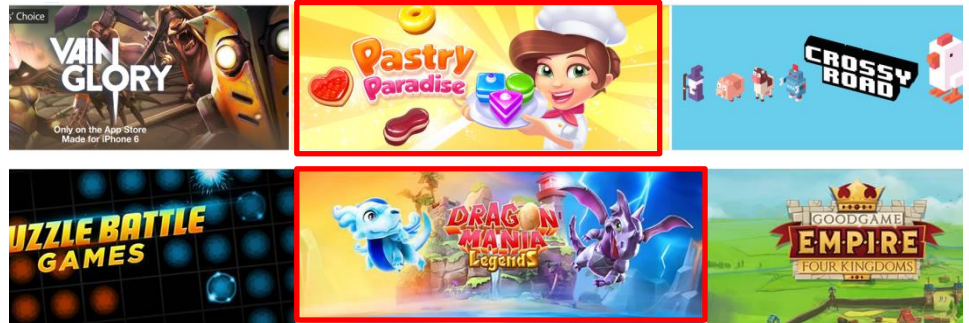
Strong relationship with Apple, Google & others



App Store



Showcase Banner

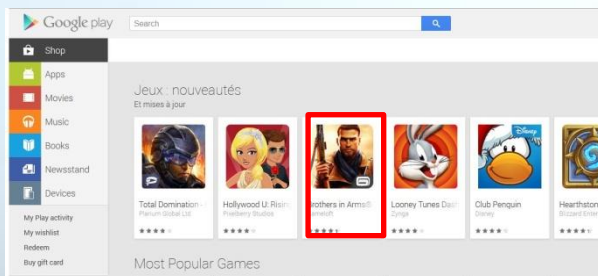
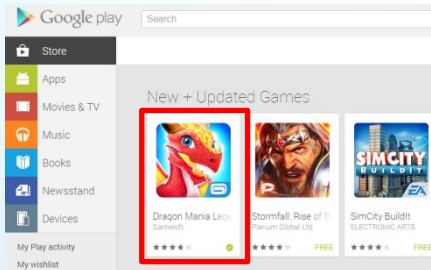
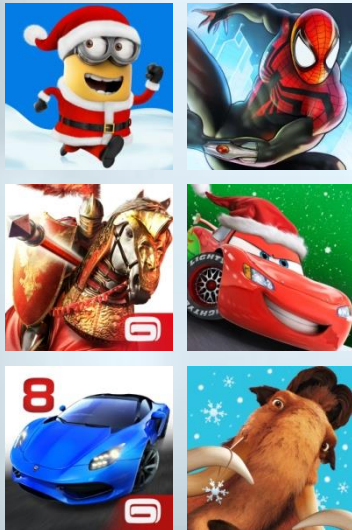


Best New Games Icon

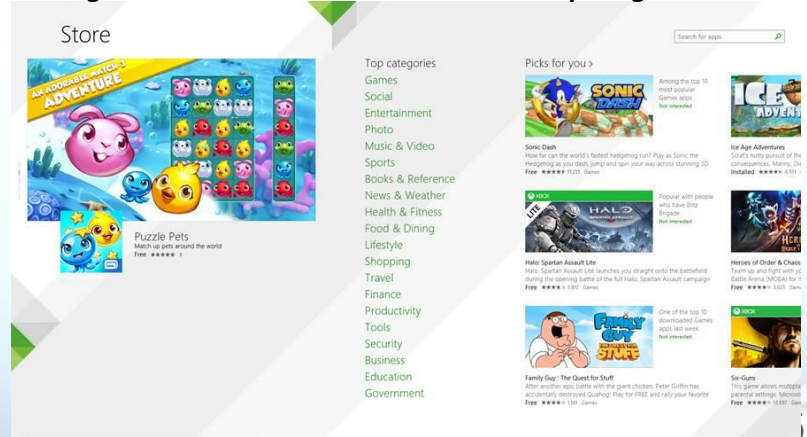


Premium featuring on Google Play

Best Games of 2014



The game received #2 Slot on the Store Spotlight



MOBILE ADVERTISING

A worldwide marketing network

Sales & Marketing Teams Around The World



North America

USA
Canada

LatAm

Argentina
Brazil
Chile
Columbia
Mexico

Europe

Denmark
France
Germany
Italy
Russia
Spain
Ukraine
UK

Asia / Oceania

Australia
China
India
Indonesia
Japan
Korea
Malaysia
Philippines
Thailand
Vietnam

Middle East & Africa

Dubai
Morocco
Turkey
South Africa

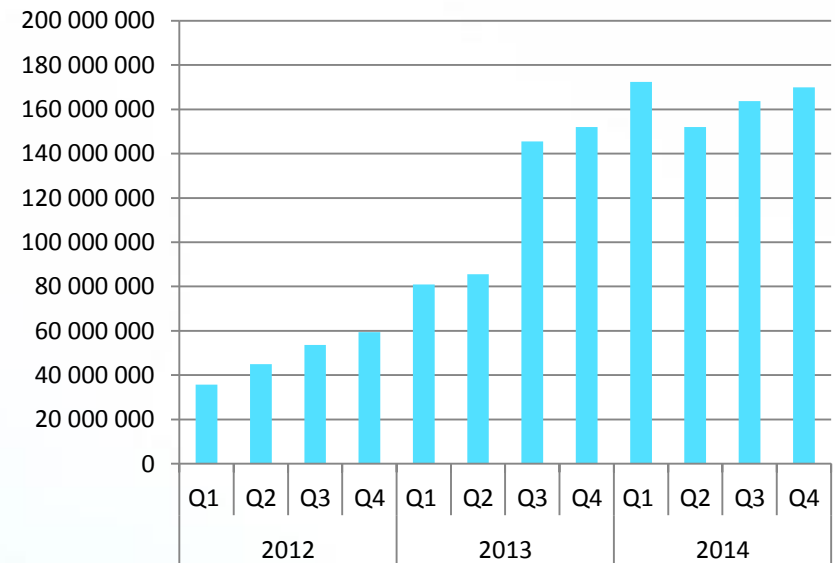


Massive audience

Daily active users



Monthly active users



Ad campaign examples

amazon France



User Engagement »

Interstitials Click Rate: 11.54%

Campaign selected as:

“Amazon Europe’s Best Practice”!



US



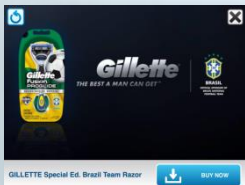
User Engagement »

CVR Video Incentivized: 95%

CTR Interstitial: 8.41%

Gillette

Singapore



User Engagement

Completed View Rate: 87%

End Screen Click Rate: 2.35%

SONY

Worldwide



User Engagement

Interstitials Click Rate: 7.51%

FOX

France



User Engagement

Interstitials Click Rate: 18.58%

orange

France



User Engagement

Interstitials Click Rate: 4.5%

FINANCIALS

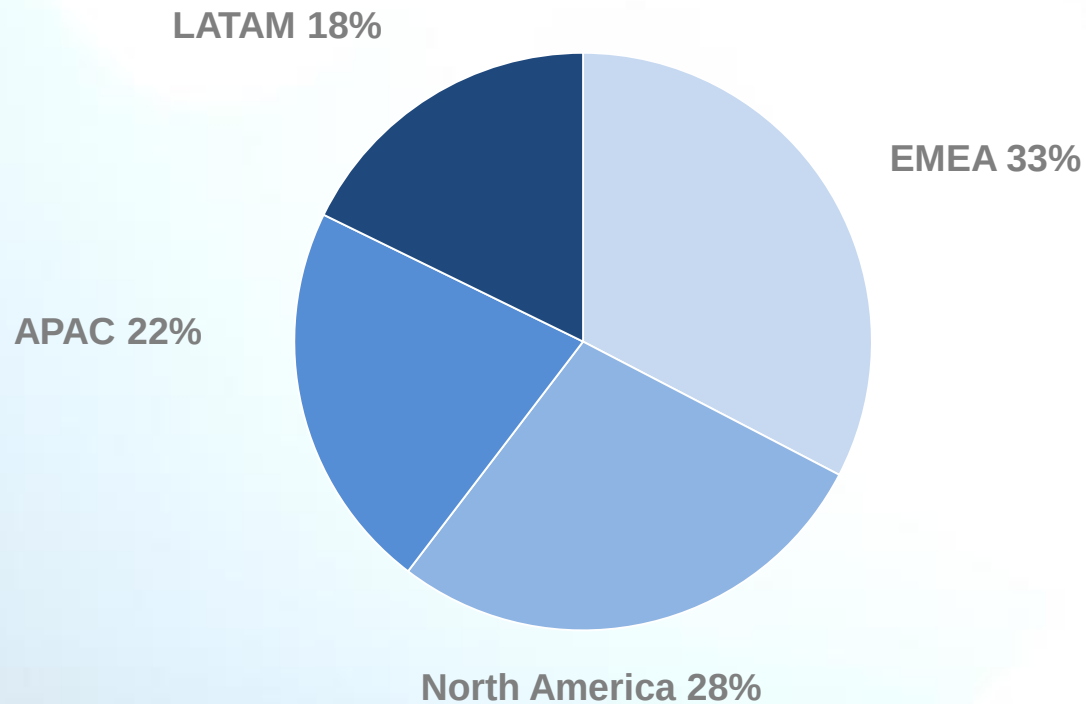
Key financial indicators ^(1/3)

Sales (m€) – CAGR 2003 – 2014 = 33%



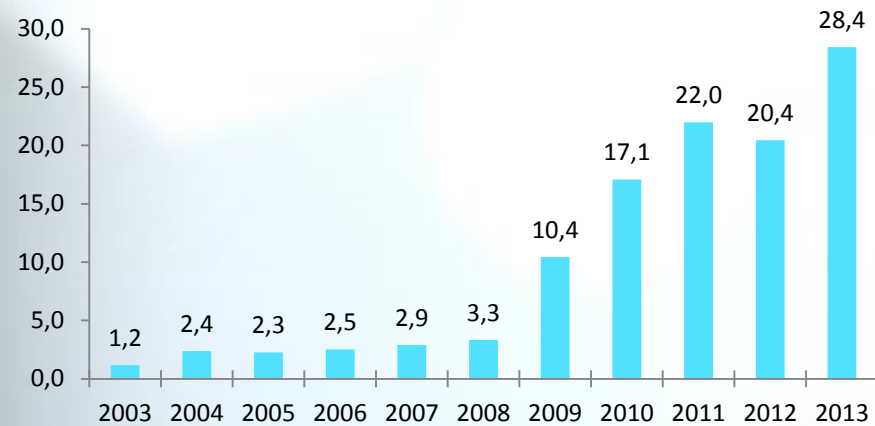
Key financial indicators ^(2/3)

2014 sales per region

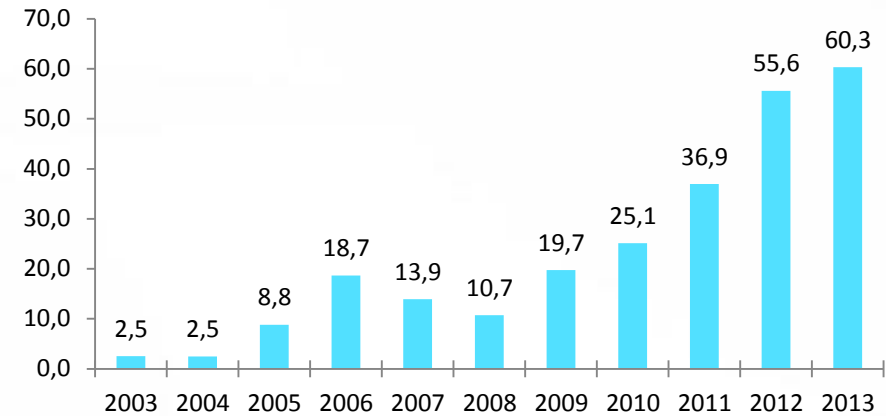


Key financial indicators (3/3)

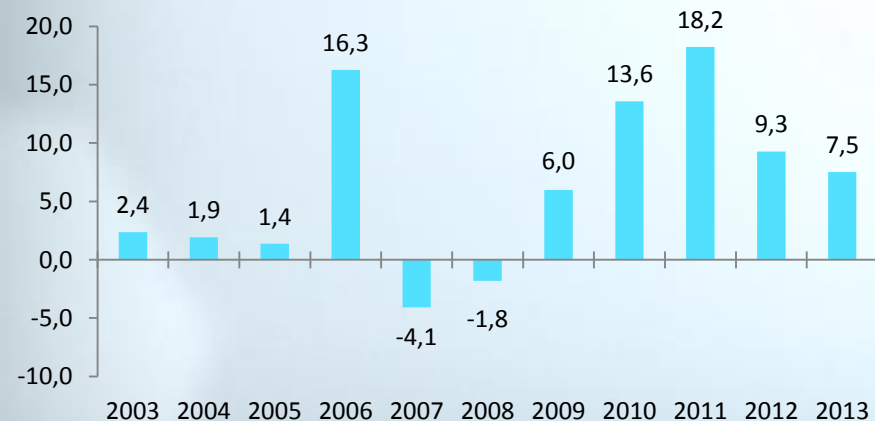
EBIT (m€)



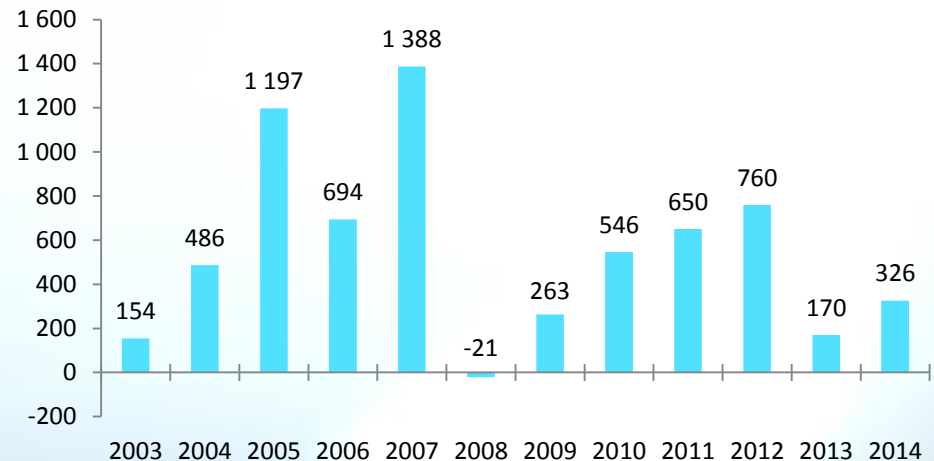
Net Cash (m€)



Net Profit (m€)



Additional headcount



Profit & Loss Account

M€	H1 2014	% of sales	H1 2013	% of sales
Sales	111,3	100%	109,4	100%
Cost of sales	-19,7	-18%	-19,1	-17%
Gross margin	91,6	82%	90,3	83%
R&D	-56,1	-50%	-51,6	-47%
Sales & Marketing	-20,2	-18%	-17,8	-16%
Administration	-13,2	-12%	-9,2	-8%
Other expenses	-0,5	0%	-0,4	0%
Current operating income	1,6	1%	11,2	10%
Stock-based compensation	-2,0	-2%	-1,7	-2%
Other operating revenues & expenses	-0,2	0%	-1,1	-1%
Operating income	-0,6	-1%	8,4	8%
Net financial income	2,9	3%	-2,7	-2%
Net income before tax	2,3	2%	5,7	5%
Income tax	-2,4	-2%	-3,9	-4%
Net income (group share)	-0,1	0%	1,8	2%

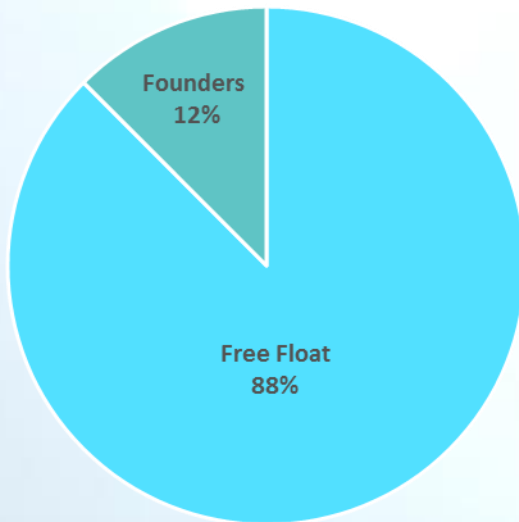
Balance Sheet

ASSETS (M€)	30/06/14	31/12/13
Intangible assets	8,3	8,1
Tangible assets	21,3	16,4
Non-current financial assets	6,1	6,7
Tax assets	14,0	11,2
Total non-current assets	49,7	42,5
Client receivables	58,3	62,8
Other receivables	23,8	20,6
Cash	59,0	61,8
Total current assets	141,1	145,2
TOTAL	190,7	187,7
LIABILITIES (M€)		
Capital	96,3	92,8
Reserves	43,2	36,0
Net profit	-0,1	7,5
Shareholders' equity	139,4	136,3
Non-current liabilities	6,7	4,3
Current liabilities	44,6	47,1
TOTAL	190,7	187,7

Cash Flow Statement

M€	H1 2014	H1 2013
Net income	-0,1	1,8
Depreciation & provisions	8,0	7,3
Stock based compensations	2,0	1,7
Deferred tax and others	-2,0	0,2
Operating cash flow before working capital	7,9	11,0
Change in working capital	0,8	2,4
Operating cash flow	8,6	13,4
CAPEX	-9,3	-5,0
License acquisitions	-3,9	-3,2
Others	-1,0	-0,7
Free cash flow	-5,6	4,5
New loan mid-term, long-term	1,4	0,0
Capital increase in relation to stock options	2,9	3,3
Share buy-back	-0,5	-3,7
Effects of exchange rate changes	-0,0	1,0
Change in net cash	-1,8	5,0

Shareholders Information



www.gameloft.com

Stock market Information

SBF120 stock, listed on NYSE Euronext Paris

Level 1 ADR traded OTC in the US

Shares outstanding 85,625,097 (as of 31/12/2014)

Sector: Software

Identification Codes

ISIN: FR0000079600

Ordinary shares Mnemo: GFT

ADR ticker: GLOFY

Investor Contact

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This statement may contain financial data evaluated, information on future projects and transactions and on future economic results/performance. Such valuations are provided for estimation purposes only.

They are subject to market risks and uncertainties and may vary significantly with the actual results that shall be published.

The financial data evaluated have been presented to the Board of Directors and have not been audited by the Auditors.

